**EXPRESSION OF INTEREST (EoI) FOR** **PROVISION OF AVIATION CHARTER SERVICES.**

Cairn Oil and Gas, a vertical of Vedanta Limited is “the Operator” on behalf of itself and Joint Venture (JV) partner Oil & Natural Gas Corporation (ONGC) Ltd., of the onshore block RJ-ON-90/1 located in Barmer and Jalore district, in the state of Rajasthan.

The operations of RJ-ON-90/1 block extends to Gujarat through ~700km long continuously heated crude oil pipeline for transporting crude oil produced at its Mangala processing terminal to various customers in Gujarat and coastal refineries. All along the pipeline, there are Above Ground Installations (AGIs) for generating power to keep the pipeline heated through SEHMS technology.

Operator on behalf of itself and its joint venture partners invites reputed Contractors with demonstrated HSE performance to express their Interest under National Competitive Bidding (“NCB”) process for “**PROVISION OF AVIATION CHARTER SERVICES”.**

**The Scope of work broadly include:**

The scope of work for this EOI shall broadly include the provision of Turbo Jet Fixed Wing Aircrafts charter services for Passenger travel between Delhi and Utarlai, Barmer, Rajsthan and other bases in India for a period of two years.

**Interested companies meeting following criteria should respond to this EoI:**

1. Turnover in each of the immediately preceding two financial years should be equal to or more than the estimated average annual contract value.
2. Positive net worth in each of the immediately preceding two financial years.
3. Liquidity ratio shall not be less than 1.00 in each of the preceding Two (02) financial years.
4. The respondent should have experience of successfully providing Aviation charter services in compliance and conformance of the Indian Aviation rules and regulations laid down by DGCA should respond to this notice.
5. Respondent should have fleet of aircraft in good flying condition.

Also, note

1. Latest financial statement (Audited Balance sheets and Profit and Loss statements, Auditors Report and Notes to Accounts etc.) should not be older than 12 months on the date of submission of response to Expression of interest.
2. Normally standalone financials of the bidding entity only will be considered. However, consolidated financials at the bidding entity level, if available, can also be submitted. Parent company or Affiliate’s financials can be submitted and considered, subject to submission of Parent/ Affiliate company guarantee. This should be clearly mentioned in the EoI response.
3. Where the bidding entity is unable to meet the Financial Evaluation Criteria, Parent/Holding Company Audited Financials can be considered, subject to:
4. Submission of Financial guarantee in the form of 10% Bank guarantee of contract value.
5. Commitment Letter from Parent/Company to provide financial support to the bidding entity.
6. Evaluation will be done only on the basis of the published annual reports / audited financials containing Auditor’s report, Balance sheet, Profit & Loss a/c and Notes to Accounts.
7. In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law.

All qualifications and exceptions brought out in Auditor’s report and Notes to Accounts would be factored in while undertaking financial evaluation

The interested contractors should evince interest to participate in an ‘Open Tender’ by clicking on the “[Evince Interest](file://cildelvwinvnx01/Document/2017-2018/01.%20SERVICES/01.%20RAJASTHAN/RJ-%20Sheetal/In%20Progress/6000004288%20Lighting%20and%20earting%20manpower%20for%20MPT%20and%20RGT/TC%20Papers/Procurement%20Execution%20Strategy/Evince%20Interest)” link for the corresponding EoI listing on the Cairn Website i.e. [http://www.cairnindia.com](http://www.cairnindia.com/) and submit their contact details online within Fourteen (14) days of this publication . Further to this, interested contractors would be invited to submit their techno-commercial bids (Unpriced and Priced) for evaluation and qualification via Smart Source (Cairn’s e Sourcing Platform).

**Website Media**

**In case of any issue faced by the vendor during the evincing of interest please contact** [**Surabhi.Nag@cairnindia.com**](mailto:Surabhi.Nag@cairnindia.com)